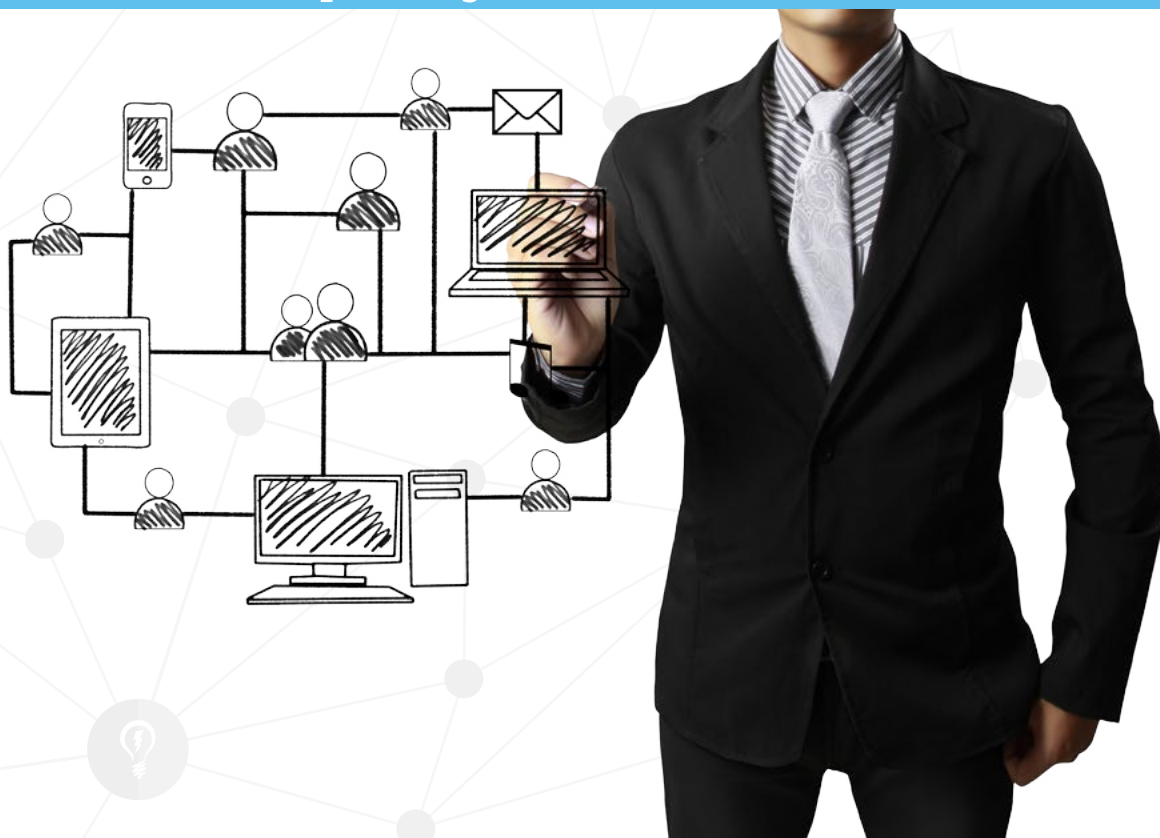


Company Profile 2016



Specialized in the design and implementation of Connectivity solutions, Information Technology, ICT, Energy Control, Communication Services and Aerial Photogrammetric imaging and surveys.



mft ITALIA oaaS “Organization as a service”

mft ITALIA identifies itself as an Italian consulting company. We operate from more than 10 years in the IT&ICT market with the goal to design and develop applications solution to cover technical needs of data networking, projects on telecommunications and multiservice security systems as applications mainly using networking solutions, video surveillance and connectivity. As a VAR (value-added reseller) we are oriented through the proposal of services with own brand for company customers, enterprise and PA. We are a supply firm communications services with ROC (“Registro degli operatori di comunicazione” Registration N. 25309).

We established a presence in the Italian market in 2011, and since then we have enriched our offering with a complete range of services and solutions to enable us to rollout appropriate solutions designed to support the modern business models we see today in customer relationship management and in the efficient control and automation of business processes, which are our main goals.

The demands of the market of telecommunications, security systems and special systems have brought - in the last 10 years, the company to approach the new technologies to carry out project, installation and maintenance, providing know how, technical specialists, professionalism, flexibility and ongoing support, information necessary to answer the needs of the customer and to fulfil the technical requirements of systems increasingly complex and sophisticated.

We are present in Italy with two locations:

Legal Office: Via Offanengo, 7 - 26010 - Ricengo (CR)

Technical Direction: Via C. Secchi, 351 - 24040 - Isso (BG)

Double E - Excellence and Experience

mft ITALIA has 10 years’ experience as provider of mission-critical information systems to our customers and we are proud of the fact that we consistently deliver the right solution for the challenges and we are not ‘boxes movement’.

We strive to never sell technology without tangible benefit to our customers. The entire organization’s goal is to help clients navigate the challenges and risks associated with the entire lifecycle of technology solutions, and the team works hard to help our customer base address the risks, costs, and challenges that reside outside of the initial hardware purchase. Our company consistently delivers on the major benefits of technology solutions: lowering costs, raising productivity, showing tangible ROI, and mitigating risk.

mft markets approach

Our offering is characterized by its flexibility and comprehensive solutions, which enable our customers to save time, efficiently manage their business processes and adapt to the new organizational forms or models adopted. Our positioning in the market is based on an offer made up of services that cover every business requirement. We are in collaboration with technology partners for specific new technologies in the areas of security, telecommunications and services. We also work in partnership with constructor international products of professional high-tech, high-quality, long-term reliability and flexibility of integration of new systems and complex subsystems.

Not unlike the other commodity technology industries, the commodity is the focus. In power generation it’s electricity, in telephones it’s the dial-tone, in television it’s programming, in IT it’s the information, in ICT it’s the bit. And just like the other industries, our customers are going to want our commodity, our information, when they need it, where they need it, in a form they can use with applications addresses the main professional fields.

Our heritage

mft ITALIA has over 10 years’ experience working with businesses of every size, across many different industries. We’ve helped customers in some of the most demanding environments in the Italian market; acquiring deep knowledge and experience that we bring to every engagement. It’s from these foundations that we’ll help you understand how to incrementally build the bridge from where you are to where you want to be, using the right combination of:

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Centralino: +39 0373 736363 - Fax: +39 0373 387617 - e-mail: info@mftitalia.it



Whether you're looking at increasing the productivity of the individuals utilizing your infrastructure, lowering the overall cost of operations, or delivering a specific business impact; mft ITALIA will leverage its skills and resources to help you address your needs in:

- Connectivity as optical fibers, wired or wireless solutions
- VoIP Infrastructure
- Networking and WiFi Data Cover
- Data Continuity and Information Security
- Safety, Video surveillance Analysis and Perimetral Access Control
- Drone aerial filming, photogrammetric imaging, thermographic surveying and multispectral data acquisition, 3D reconstructions.
- Energy Monitoring and Control, Intelligence Reporting Actuation

Our Business Focus

We've been working with the Service Provider market for many years and have amassed vast experience working and built genuine global procurement and delivery capabilities as a result. mft ITALIA, due to her experience, therefore has the potential to play an important role as Service Providers and System Integrator - at the same time, helping you to reduce costs through: Platform **mft ITALIA** - to ensure that your delivery platform is as efficient and effective as is possible to achieve, taking into consideration the capital you have available to invest;

Creating service resilience-critical monitoring services that help you better understand where service bottlenecks exist and enable you to address them before they impact service levels.

However, we are more than just an integrator, we are an upstream service provider who is able to generate offers specialized with high value innovation. This approach will create new revenue streams and premium services that will differentiate your offering, without the overhead of needing to build it yourself such as:

- Providing services of development and integration of ICT and video surveillance solutions;
- Management of ICT infrastructure and video surveillance solutions support;
- Orientated towards development of applications and communication solutions;
- Project management of security and systems solutions for video surveillance;
- Network Latency Monitoring;
- Event Management Energy Monitoring and Control, Intelligence Reporting Actuation.

Few partners understand the commercial models behind service provision and the challenges you face like we do. Even fewer can help you reduce operating costs and influence income for the good of your profit like we can. That's why many of the largest and best known customers in the north Italy choose to work with us.

Our team of network project is responsible to deliver a best solution for your information assets efficiently, accurately, and securely and in a timely manner throughout internal datacenter processes and ultimately to your customer - the end user. Thus, the network is a critical part of the manufacturing infrastructure, and too, should be optimized for capital efficiencies.

Networks have become more complex with the addition of each new server in the enterprise. Compounding the challenge are the vulnerability issues that accompany each requirement to be able to access data anywhere, anytime. mft ITALIA believes the keys to efficient network optimization are:

- Deploying the right network technologies for the demands of the organization
- Reducing network complexity, while meeting security and SLA requirements
- Reducing the time and cost associated with diagnostics and problem remediation
- Dramatically reducing operational costs



Our engineers and consultants, combined with an extended ecosystem of technology specialists ensures we have breadth and depth of capability to respond to a wide range of services requirements. Accordingly, we support our customers in three key areas:

1. **Project Management:** Performed by our highly skilled project management team, following industry best practice. Project managers handle all aspects of a project from planning to completion and are often engaged to handle large-scale projects that involve co-ordination of multiple parties.
2. **Implementation:** A comprehensive portfolio of services that see new technology is deployed seamlessly and old infrastructure is decommissioned responsibly and according to relevant legislation.
3. **Maintenance and Services:** Support Services cover a range of services providing assistance with computer hardware, software, network or security environment. The support services may be the best opportunity to help the user solve specific problems with a product or a service, whereas IT maintenance services help your company prevent problems with your hardware, software, network and security. In the same time, the customer doesn't spend money for internal staff and it's up to him to decide where invest the saving money.

Support

Our support services are designed to allow your IT organization to focus on its core strengths, leaving time consuming or non-routine tasks to our specialist team. mft ITALIA support services can be consumed in a number of flexible ways to suit both your budget and requirements. This provides the peace of mind that expert skills can be called on at any time or as frequency as you need. Our resources can deliver:

- Telephone support
- AdHoc onsite support tasks
- Planned project work
- Systems design and consultancy

Remote Monitoring

mft ITALIA Remote Monitoring delivers the essential capabilities you need to proactively monitor and manage performance and SLA across even the most complex on premise or cloud environments. This replaces the need to deploy multiple point solutions and helps:

- Optimize efficiencies across your infrastructure
- Establish alarms based on incident, severity and frequency
- Boost service levels and problem resolution time
- Energy Intelligence Reporting Actuation

Specifically tailored to energy-intensive utilization companies like industry and GDS/GDO markets clients we have also created an "energy monitoring and reporting service". The solution addresses the challenges facing modern trade plant infrastructure, including enabling messages to be followed throughout the entire order flow regardless of number of custom transformations. Delivered through the cloud, the service provides a scalable, predictable model with minimal capital outlay - **We have adopted a bid model where the customer may decide upon for a payment through simple monthly fee.**

Maintenance Contract

Its commonplace in multi-vendor environments to be managing numerous maintenance contracts covering both hardware and software. The administration of this is time consuming and distracting. We simplify the management of these contracts by:

- Harmonizing renewals
- Consolidating
- Managing your vendor support agreements
- Providing 1st and 2nd line support solutions
- Providing authorized vendor and third party maintenance solutions for multi-vendor environments

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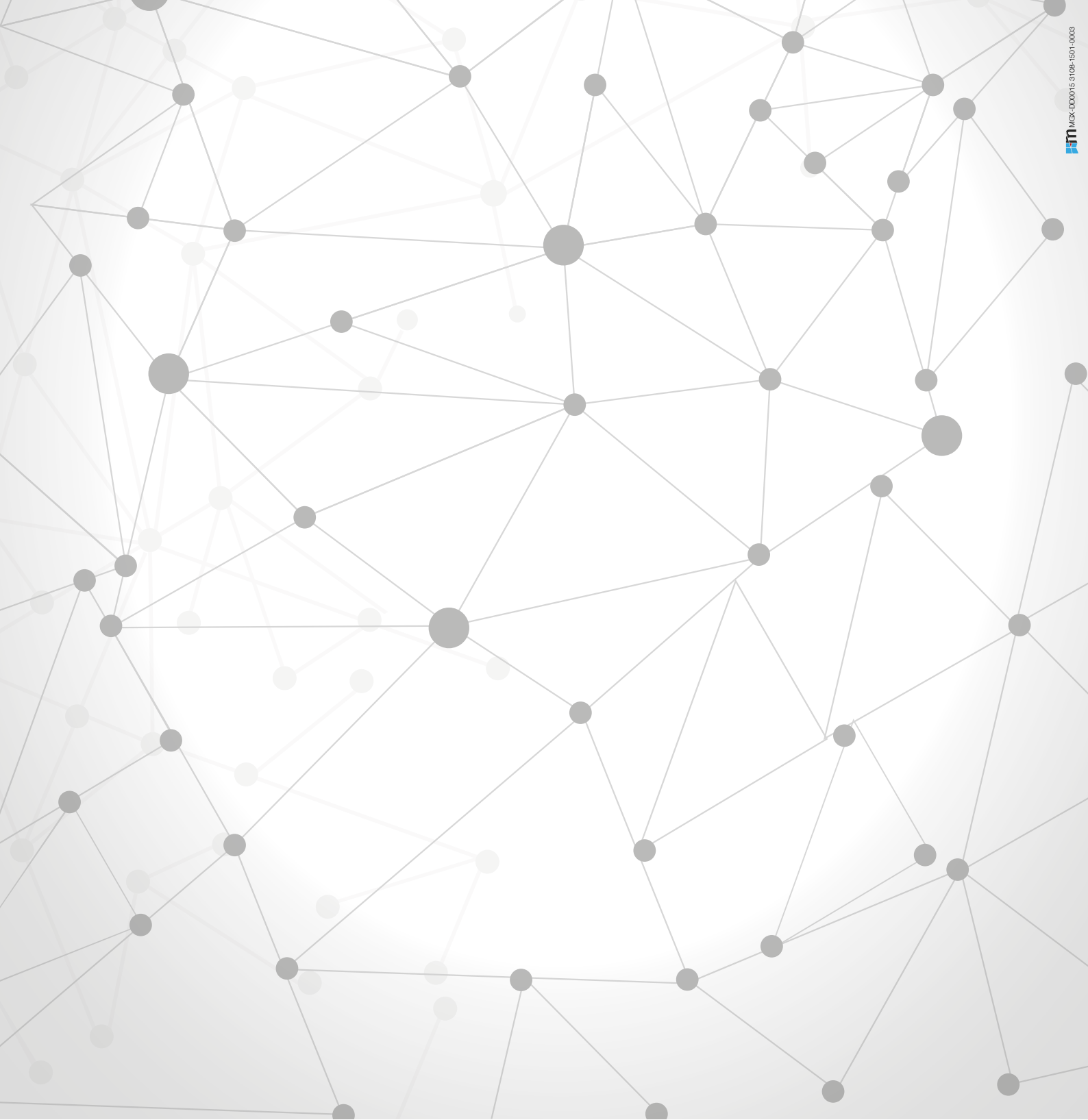
Helpdesk

A help desk provides first and second line support via our center in Italy (BG). This ensures your users are supported 24x7 regardless of where they are located (web ticketing and email supports).

In other words... we want to propose an ethical approach to the costumers.

-  **Integrity** : Doing business with integrity is a choice and we will always choose to do the right thing because it's the right thing to do. We keep our commitments and hold our employees accountable for the highest standards of behavior. We act with honesty, fairness, respect and safety, furthering a culture of unquestioned integrity.
-  **Customer Satisfaction** : Our future depends on us serving as customer advocates and increasing our customers' success. We are proactive, hard-driving and easy to work with. We seek to understand our customers' security related needs and create unique service solutions that reflect those requirements. We strive to become an extension of our customers' business and a responsive problem-solver.
-  **Employee Engagement** : As we grow, so will our people. We foster a culture that promotes excellent performance, teamwork, inclusion, leadership and growth.
-  **Quality** : Protecting our customers' professional and personal assets require that we deliver the "best in class" products and services. We always offer the highest quality products to better secure and protect what's important to our customers.
-  **Safety Culture** : We operate within a safety culture where safe practices, security and safety awareness influences every action every day.

For more details, please refer website: <http://www.mftitalia.it>
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